

## **Edward Vilandrie**

### Distinguished Alumnus Award

The Distinguished Alumnus Award is presented to a Bishop Hendricken alumnus who has distinguished himself in his professional career or through community service, specifically in line with the mission of the school. The first recipient of this prestigious honor today is Mr. Edward Vilandrie from the class of 1991.

Ed is best known back in the day as an exceptional swimmer. As an All-State athlete and team co-captain he led the Hawks to back-to-back championships in 1990 and 1991 and was a nominee for the Providence Journal RI Sportsman of Year.

Ed attended Brown University and continued his athletic career in swimming and water polo. As Co-Captain of the nationally ranked Brown Varsity Water Polo team, Ed earned All East First Team and All North First Team honors and was selected to play for the National B Team in his senior year.

He graduated from Brown in 1995 with a Bachelor of Science in Applied Mathematics and Economics and quickly went to work for MIT Economics Professor Jerry Hausman on various economic expert witness testimony projects.

In 2002 Ed Co-Founded the strategy consulting firm, Altman Vilandrie & Company based in Boston. The company now boasts 150 employees and has added offices in New York City and San Francisco. Ed assists clients with industry topics, frequently advising CEO's and boards during complex strategic situations. He speaks at industry, executive and investor conferences such as COMPTTEL, CTAM, the Goldman Sachs Communicopia Conference, Jefferies TMT Conference and the Telecom Investor Conference. He is frequently invited to discuss topics surrounding successful growth strategies, restructurings and turnaround situations.

Prior to co-founding AV&Co., Ed served as Principal and management team member at CSMG. Ed has also served as an Analyst at Cambridge Economics, Inc., an M.I.T.-based economic consulting firm specializing in patent infringement and anti-trust litigation.

He is on the advisory board of the private equity firm, MC Partners, based in Boston, MA and is an angel investor in 4 different start-up technology ventures.

Ed is involved in various community development initiatives in Vermont including community re-development projects and several board roles including:

Board Chairman of the Fairbanks Museum in St. Johnsbury, VT, Trustee at Plymouth Plantation, member of the Board of Vermont Council on Rural Development, and a Trustee at the Green Mountain Valley School and Twin State Maker Space.

Ed is married to Martha Cavanaugh who he met in college and the couple have two children, Avery (1<sup>st</sup> year at Brown) and Nevin (Junior in High School). His mom lives in Smithfield, sister Lauren lives in North Carolina, and he's proud to say his sister Jeannine's children attend Hendricken: Aidan and Cameron Warrenner.

Please join us, along with Ed's family here today, as we honor the stellar career of Mr. Edward Vilandrie, our 2018 Distinguished Alumnus Award recipient.